

FOR IMMEDIATE RELEASE

Bennion Deville Homes Welcomes Steve Schick

RANCHO MIRAGE, CA – MARCH 5, 2016 – Bennion Deville Homes is proud to welcome Realtor® Steve Schick to the Palm Springs Main office, located at 850 North Palm Canyon Drive. After a successful career in the U.S. Coast Guard, Steve earned his real estate license in 2014 and assists buyers and sellers with their real estate needs, and also works with developers to find the perfect parcel of land to construct their next project. He helps clients throughout the Coachella Valley, specializing in Desert Hot Springs, Palm Springs, and Palm Desert resort communities.

Growing up Steve watched his family's involvement with the real estate industry with keen interest. His father is a land developer and his mother is a real estate agent, which sparked a passion for both development and helping families from an early age. "I love seeing people get into homes, and I really enjoy the development process and how homes are created," says Steve. "From start to finish, I can help my clients get into the home of their dreams or find the ultimate piece of property to construct someone's dream home. Being able to help in all facets of the real estate process is satisfying and keeps my fire for the industry alive."

With a storied history in the real estate business in the Coachella Valley, Steve has perfected the art of client service, successfully delivering on each transaction he orchestrates and every promise he makes. "I enjoy helping



my clients through the process. The most crucial skill you can have in this business is to deliver on your promises and set realistic expectations up front. It is gratifying to sit down at the end of a deal and know that I came through for my client and helped them accomplish their desired outcome," Steve adds.

As a 10-year veteran of the U.S. Coast Guard, Steve is an ally to his fellow military veterans, helping them through the V.A. loan process and connecting with them on a level that other civilians may not understand. "I was on the National Strike Force – Pacific Strike Team, which is basically the S.E.A.L.S. arm of the Coast Guard. I understand what the military life is like, and how beneficial it is to have access to a V.A. loan. Although these loans can be tricky to acquire, I have helped many military veterans taste the fruits of their service time by getting them V.A. approved loans and live the 'American Dream,'" continues Steve.

In addition to his passion for helping others and the real estate industry, Steve is a dedicated community leader and advocate for economic growth in Desert Hot Springs, where he serves as a Board Member of the Desert Hot Springs Chamber of Commerce. "I really enjoy my involvement on the Board because I get to help build business and create harmony amongst our business owners in the local community. It is very fulfilling and rewarding to guide everyone in a positive direction through these efforts." As the DHS Rotary President, Steve has quadrupled the membership base and continues to improve the local community through active service



projects, such as scholarships for higher education, a community garden, and Rotary Youth camp.

Steve joined Bennion Deville Homes because of his business and personal connection with Managing Broker David Cantwell. "David has known my family for a very long time and only has good things to say about Bennion Deville Homes and our team. Due to our extended history, I trust David and decided to make a change. Our brokerage has a positive atmosphere and a thriving culture, which is a critical component to any great company and I am happy to have taken David's advice to join Bennion Deville Homes," Steve concludes.

Adds David, "Steve's remarkable track record and sterling reputation in the real estate industry and local business community make him an ideal fit for our Palm Springs Main office family. We look forward to working with Steve and welcome him with open arms to Bennion Deville Homes."

About Bennion Deville Homes

Founded by Bob Bennion and Bob Deville in 2001, Bennion Deville Homes is one of the largest independent real estate brokerages in Southern California, serving the region from 28 offices throughout the Coachella Valley and San Diego and Orange counties. The powerhouse company proudly serves the Coachella Valley from offices in Palm Springs, Rancho Mirage, Palm Desert, Indian Wells, La Quinta, Bermuda Dunes, and Indio. Bennion Deville Homes entered the coastal Southern California



communities of San Diego and Orange counties in 2010, with offices proudly serving Laguna Niguel in Orange County, and offices in Carlsbad, Carmel Valley, Encinitas, Hillcrest/Mission Hills, La Mesa Village, and Little Italy in San Diego County.

The LUXE Collection program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels. The prestige of the LUXE Collection combined with the strength of the international reach provided by an exclusive strategic partnership with Leading Real Estate Companies of the World® and Luxury Portfolio® gives Bennion Deville Homes agents local dominance with an international reach.

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